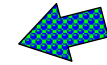


# Long Shot Timber, Lumber & Sawmill

Stumpfield, Colorado

# Composite Performance "Roll Up"

## Conversion Efficiency Performance Statistics



### INCOME STATEMENT

Contribution Margin Formatted... aka "Break Even Formatted"

	Sales				Less Variable Costs				Contribution Margin		Less - Fixed Costs			Net Operating Profit		Break Even Sales							
	Lumber	By-Products	Totals		Timber	Other		Total		Mill	Admin	Total											
<b>Initial Pre Fix-It Results</b>	7,937,409	97.2%	232,386	2.8%	8,169,794	100.0%	6,190,600	75.8%	953,810	11.7%	7,144,410	87.4%	1,025,384	12.6%	170,043	2.1%	255,065	3.1%	425,108	5.2%	600,276	7.3%	3,387,066

### Add:

#### Widget & Fix-It Changes

Figures Below Represent Only "The "+" and "-" Changes"

#1 - Kiln Sticker Boards	114,002		0		114,002		0		0		0		114,002		0		0		0		114,002		-338,896
#2 -																							
#3 -																							

<b>Total Net Effects To Date</b>	8,051,411	97.2%	232,386	2.8%	8,283,797	100.0%	6,190,600	74.7%	953,810	11.5%	7,144,410	86.2%	1,139,387	13.8%	170,043	2.1%	255,065	3.1%	425,108	5.1%	714,279	8.6%	3,048,171
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Break-Even Sales	3,090,705
Sales Over Break-Even Sales - "Sales Freeboard"	5,193,091
Number of Months To Break-Even	4.5

Average Sales Per Day	22,695
Average Total Costs Per Day	20,738
Average Profits Per Day	1,957

# Long Shot Timber, Lumber & Sawmill

Stumpfield, Colorado

## Initial - Pre Improvement - Output Conversion Efficiency



### Log Input

### Product Conversion Yield Outputs

	Log Cost Delivered	Purchased MBF Vol.	Total Log Costs	Conversion Yield	Total Output MBF/Yr	Wet Log Ton Input
	\$650.00	9,524	6,190,600	105.0%	10,000	23,810
Annual Output Production MBF						
Market Value \$/MBF						
Total Produced Market Value \$						
<b>By-Products</b>						
Wet to Dry Percent						
Percent To Log Ton By-Product						
Dry Ton Output						
Times Market Value / Dry Ton						
Total \$ Market Value						

Product Quality Control					
Select	#1 Com	#2 Com.	#3 Com	Totals	
2,150 21.5%	1,400 14.0%	3,750 37.5%	2,700 27.0%	10,000	100.0%
1,330 100.0%	920 69.2%	755 56.8%	355 26.7%		
2,859,557 36.0%	1,288,026 16.2%	2,831,307 35.7%	958,519 12.1%	7,937,409	100%
<b>Bark</b>	<b>Chips</b>	<b>Sawdust</b>		<b>Total</b>	<b>%</b>
30.0%	45.0%	40.0%		Dry Tons	Wet Log
12.0%	25.0%	10.0%		4,488	18.9%
857	2,679	952			
\$10.00	\$80.00	\$10.00			
8,572 3.7%	214,290 92.2%	9,524 4.1%		232,386	100.0%

## INCOME STATEMENT

Contribution Margin Formatted... aka "Break Even Formatted"

	Sales			Less Variable Costs			Contribution Margin	Less - Fixed Costs			Net Operating Profit	Break Even Sales
	Lumber	By-Products	Totals	Timber	Other	Total		Mill	Admin	Total		
Initial, Pre Improvement Results	7,937,409 97.2%	232,386 2.8%	\$8,169,794 100.0%	6,190,600 75.8%	953,810 11.7%	7,144,410 87.4%	1,025,384 12.6%	170,043 4.0%	255,065 60.0%	425,108 5.2%	600,276 7.3%	3,387,066
Per Day (365 Days/Yr)	365 21,746	637	22,383	16,961	2,613	19,574	2,809	466	699	1,165	1,645	
Break Even Sales			3,387,066									
Sales Over Break Even			4,782,728									
Number of Months to B. Even			5.0									

# Long Shot Timber, Lumber & Sawmill

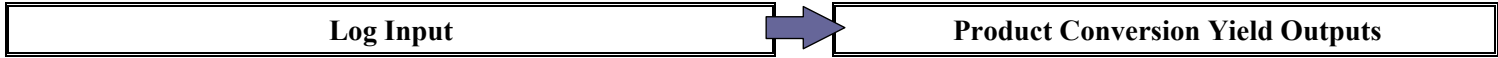
Stumpfield, Colorado



## Widget & Fix-It

# "Kiln Sticker Alignment Boards"

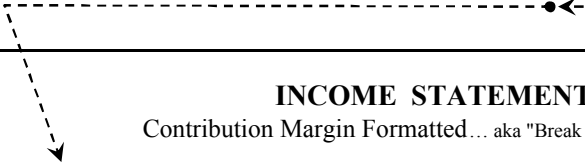
Change in Output Conversion Efficiency



	Log Cost	Purchased	Total	Conversion	Total Output	Wet Log
	Delivered	MBF Vol.	Log Costs	Yield	MBF/Yr	Ton Input
	\$650.00	9,524	6,190,600	105.0%	10,000	23,810
Annual Output Production MBF						
Market Value \$/MBF						
Total Produced Market Value \$						
<b>By-Products</b>						
Wet to Dry Percent						
Percent To Log Ton By-Product						
Dry Ton Output						
Times Market Value / Dry Ton						
Total \$ Market Value						

No Change In Log Input Data

Product Quality Control									
Select		#1 Com		#2 Com.		#3 Com		Totals	
2,250	22.5%	1,500	15.0%	3,650	36.5%	2,600	26.0%	10,000	100.0%
1,330	100.0%	920	69.2%	755	56.8%	355	26.7%		
2,992,560	37.7%	1,380,028	17.4%	2,755,805	34.7%	923,018	11.6%	8,051,411	101%
<b>Bark</b>		<b>Chips</b>		<b>Sawdust</b>				<b>Total</b>	<b>%</b>
30.0%		45.0%		40.0%				Dry Tons	Wet Log
12.0%		25.0%		10.0%				4,488	18.9%
857		2,679		952				232,386	100.0%
\$10.00		\$80.00		\$10.00					
8,572	3.7%	214,290	92.2%	9,524	4.1%				



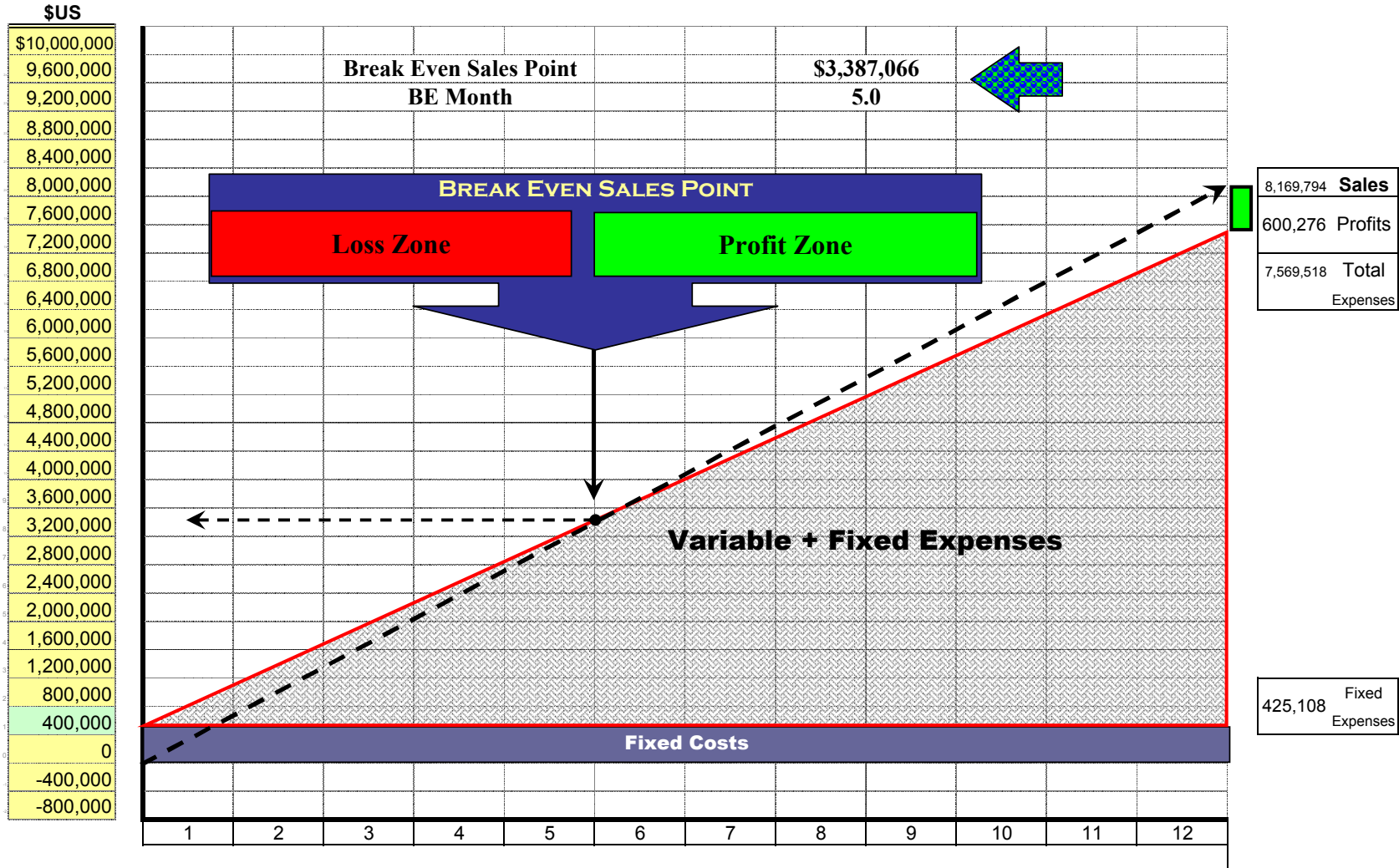
## INCOME STATEMENT

Contribution Margin Formatted... aka "Break Even Formatted"

	Sales			Less Variable Costs			Contribution Margin	Less - Fixed Costs			Net Operating Profit	Break Even Sales
	Lumber	By-Products	Totals	Timber	Other	Total		Mill	Admin	Total		
Resulting Changes	114,002	0	114,002	0	0	0	114,002	0	0	0	114,002	-338,896
Total Net Results	8,051,411	232,386	\$8,283,797	6,190,600	953,810	7,144,410	1,139,387	170,043	255,065	425,108	714,279	3,048,171
Per Day (365 Days/Yr)	22,059	637	22,695	16,961	2,613	19,574	3,122	466	699	1,165	1,957	
Break Even Sales			3,048,171									
Sales Over Break Even			5,235,626									
Number of Months to B. Even			4.4									

# Long Shot Timber, Lumber & Sawmill

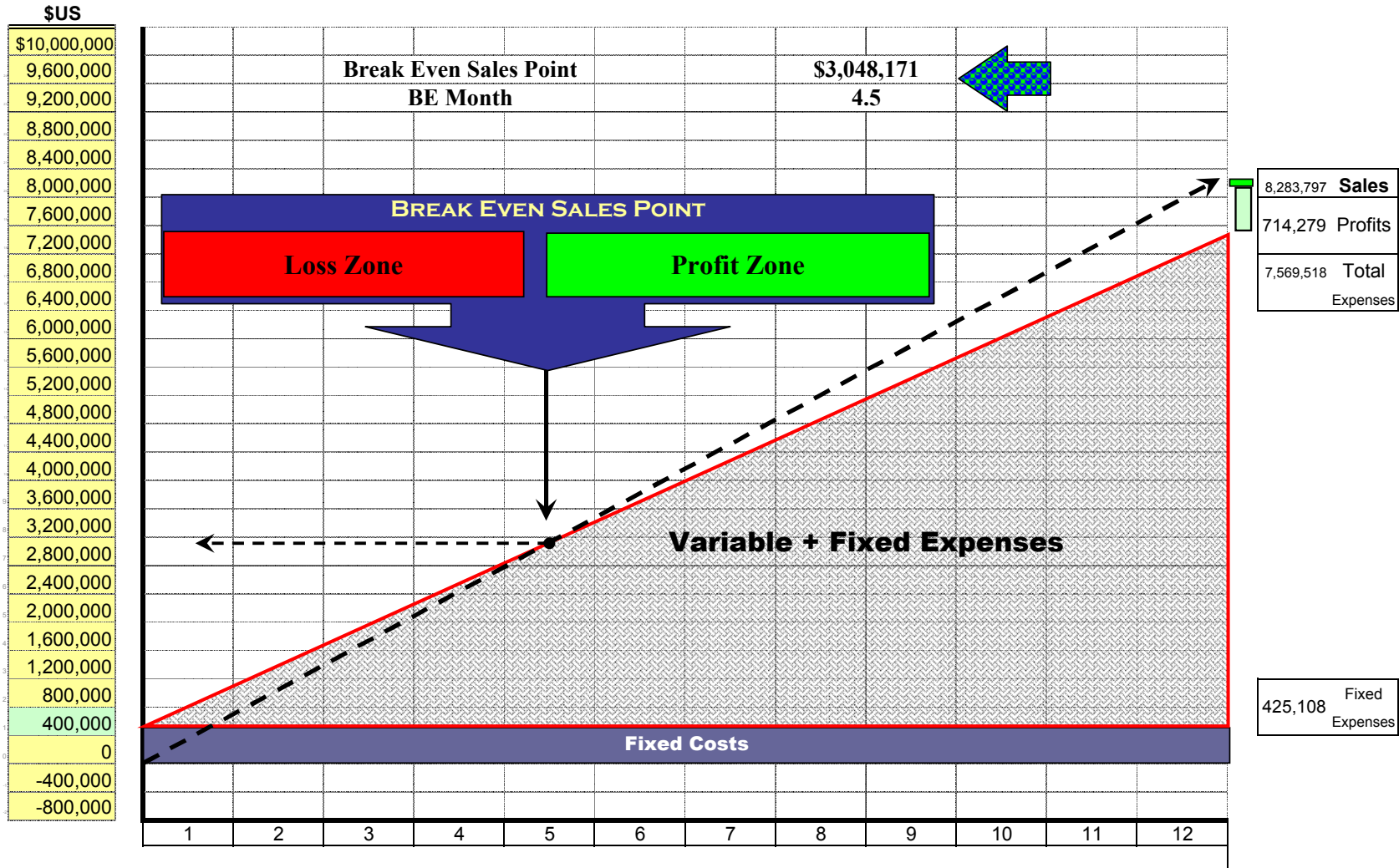
## Original Mill Operating Conditions



Fixed Costs	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108
Variable Costs	595,368	1,190,735	1,786,103	2,381,470	2,976,838	3,572,205	4,167,573	4,762,940	5,358,308	5,953,675	6,549,043	7,144,410
Total Costs	1,020,476	1,615,843	2,211,211	2,806,578	3,401,946	3,997,313	4,592,681	5,188,048	5,783,416	6,378,783	6,974,151	7,569,518
Sales	680,816	1,361,632	2,042,449	2,723,265	3,404,081	4,084,897	4,765,713	5,446,530	6,127,346	6,808,162	7,488,978	8,169,794
Profits	-339,659	-254,211	-168,762	-83,313	2,135	87,584	173,033	258,482	343,930	429,379	514,828	600,276

## Long Shot Timber, Lumber & Sawmill

### Total Net Effects To Date ... "All Widget & Fix-It Effects"



Fixed Costs	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108	425,108
Variable Costs	595,368	1,190,735	1,786,103	2,381,470	2,976,838	3,572,205	4,167,573	4,762,940	5,358,308	5,953,675	6,549,043	7,144,410
Total Costs	1,020,476	1,615,843	2,211,211	2,806,578	3,401,946	3,997,313	4,592,681	5,188,048	5,783,416	6,378,783	6,974,151	7,569,518
Sales	690,316	1,380,633	2,070,949	2,761,266	3,451,582	4,141,898	4,832,215	5,522,531	6,212,847	6,903,164	7,593,480	8,283,797
Profits	-330,159	-235,210	-140,261	-45,312	49,636	144,585	239,534	334,483	429,432	524,381	619,330	714,279